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Compass Health Partners with Leading Software Provider Brightree to Facilitate Seamless Electronic Ordering for DME/HME Providers

Cleveland, Ohio, October 12, 2016 – Compass Health Brands™ is pleased to announce they have partnered with Brightree®, the leading provider of cloud-based clinical, business management and billing software for the post-acute care industry, as an integrated electronic purchasing partner. DME/HME dealers can now streamline their workflow by ordering equipment and supplies from Compass Health Brands directly through the Brightree Integrated ePurchasing platform.

When a dealer creates a purchase order in the Brightree platform, a transmission is sent from Brightree through a secure FTP connection to Compass Health. This new electronic link between the two systems enables providers to view item availability and pricing in real time. In addition, they can perform one-touch drop shipments, receive automatic confirmations and submit purchase orders directly to Compass Health. Any dealer currently using Brightree can utilize the integrated ePurchasing feature at no additional cost.

“The Brightree platform enables our customers to easily order and drop-ship our products (*DME, mobility, pressure prevention, support surfaces to respiratory and CPAP*) within a single interface saving valuable time, reducing operating costs and improving patient care with faster delivery of products,” said Stuart Straus, President and CEO of Compass Health Brands. “Brightree will not only enhance our customer’s experience, but will enable us to once again exceed their expectation.”

“HME providers want to streamline workflows and improve operational efficiencies, and at Brightree we want to give them the solutions to help achieve these goals,” said Rob Boeye, executive vice president HME at Brightree. “Partnering with Compass Health enables us to drive our customers’ experience to reduce their operating costs, save time and improve patient care with seamless ordering and faster supply delivery.”

The Brightree collaboration follows on the heels of the Compass Health’s purchase of both ProBasics from Invacare Corporation and Meridian Medical.

Brightree will exhibit its ePurchasing solution in booth #1745 at the Medtrade Fall Conference on November 1-3 in the Georgia World Congress Center in Atlanta, Ga.

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About Compass Health Brands

Compass Health Brands manufactures and distributes home medical equipment with a focus on innovative, high quality products that enable consumers to live healthier, more independent lives. Our product portfolio includes bath safety, personal care, durable medical equipment, support surfaces, pressure prevention, mobility, pain management, respiratory, health aids, and medication compliance, serving both professional and consumer markets. Professional brands include Roscoe Medical, Meridian Medical, ProBasics, Viverity, and InTENSity and are sold through a professional independent dealer network. Consumer brands include Carex, AccuRelief, Apex, Bed Buddy and TheraMed and are sold through drug store chains, drug wholesalers, mass merchants, and grocery retailers. Serving customers worldwide, the company is known for its superior customer service and competitive prices. For more information, visit www.compasshealthbrands.com.

About Brightree:

Brightree is the leading provider of cloud-based software to improve clinical and business performance of post-acute care companies. Ranked one of the top 100 healthcare IT companies in the U.S., Brightree serves more than 2,500 organizations in the HME, home health, hospice, orthotic and prosthetic, HME pharmacy, home infusion, and rehabilitation home care segments. For more information, visit www.brightree.com or call 1.888.598.7797.